

AS PER NEP 2020

University of Mumbai



Title of the program

- A- U.G. Certificate in Financial Markets 2024-25
- B- U.G. Diploma in Financial Markets 2025-26
- C- B.Com. (Financial Markets) 2026-27
- D- B.Com. (Honors) in Financial Markets 2027-28
- E- B.Com.(Honors with Research) in Financial Markets 2028-29

Syllabus for

Semester – I to II

Ref: GR dated 20th April, 2023 for Credit Structure of UG

(With effect from the academic year 2024-25 progressively)

University of Mumbai



(As per NEP 2020)

Sr. No.	Heading	Particulars	
1	Title of program O: _____A	A	U.G. Certificate in Financial Markets
	O: _____B	B	U.G. Diploma in Financial Markets
	O: _____C	C	B.Com. (Financial Markets)
	O: _____D	D	B.Com. (Honors) in Financial Markets
	O: _____E	E	B.Com. (Honors with Research) in Financial Markets
2	Eligibility O: _____A	A	12 th OR Passed Equivalent Academic Level 4.0
	O: _____B	B	Under Graduate Certificate in Financial Markets OR Passed Equivalent Academic Level 4.5
	O: _____C	C	Under Graduate Diploma in Financial Markets OR Passed Equivalent Academic Level 5.0
	O: _____D	D	B. Com. (Financial Markets) with minimum CGPA of 7.5 OR Passed Equivalent Academic Level 5.5
	O: _____E	E	B. Com. (Financial Markets) with minimum CGPA of 7.5 OR Passed Equivalent Academic Level 5.5
3	Duration of program R: _____	A	One Year
		B	Two Years
		C	Three Years
		D	Four Years
		E	Four Years
4	Intake Capacity R: _____	60	

5	Scheme of Examination R: _____	NEP 40% Internal 60% External, Semester End Examination Individual Passing in Internal and External Examination	
6	R: _____ Standards of Passing	40%	
7	Credit Structure Sem. I - R: _____ A Sem. II - R: _____ B	Attached herewith	
	Credit Structure Sem. III - R: _____ C Sem. IV - R: _____ D		
	Credit Structure Sem. V - R: _____ E Sem. VI - R: _____ F		
8	Semesters	A	Sem I & II
		B	Sem III & IV
		C	Sem V & VI
		D	Sem VII & VIII
		E	Sem VII & VIII
9	Program Academic Level	A	4.5
		B	5.0
		C	5.5
		D	6.0
		E	6.0
10	Pattern	Semester	
11	Status	New	
12	To be implemented from Academic Year Progressively	From Academic Year: 2024-25	

Sign of the BOS
Prin. Dr. Vishnu N.
Yadav
Board of Studies in
Financial Market

Sign of the
Offg. Associate Dean
Dr. Ravikant Balkrishna
Sangurde
Faculty of Commerce

Sign of the
Offg. Associate Dean
Prin. Kishori Bhagat
Faculty of
Management

Sign of the
Offg. Dean
Prof. Kavita Laghate
Faculty of Commerce
& Management

Preamble

1) Introduction

B.Com.in Financial Market program is designed to provide students with a comprehensive understanding of essential concepts and practices related to Financial Resources, Financial Systems, and financial Markets effectively. The course encompasses various aspects of market operations, financial analysis, and decision-making, aiming to equip learners with the knowledge and skills required to excel in the corporate world or as entrepreneurs. This program is designed to provide students with a comprehensive understanding of how financial markets operate, the instruments traded within them, and the various factors that influence their behavior.

2) Aims and Objectives

- To develop the Ability to engage in reflective and independent thinking by understanding the concepts in finance.
- To develop the ability to think rationally, analyses situations and solve problems effectively
- To orient the students with a learner centric approach in the domains of finance.
- To provide a fillip to employability of learners through exploring the various dimensions of financial markets.
- To equip the students through a bottom-up approach in understanding the global perspectives of financial aspects in the economy.
- To demonstrate empathy towards social concerns, develop equity centered national development approach and act with an informed awareness of issues and participate in civic life through volunteering.

3) Learning Outcomes

- Learners will learn the approach of finance in the given circumstances.
- They will understand the various financial concepts and their use in the related areas.
- Learning of finance aspects will give them an array of opportunities in the finance areas.
- Learners will develop ability to search for, locate, extract, organize, evaluate and use or present information that is relevant to a particular topic
- They will be technologically updated and independent enough in this world of digitization.

4) Any other point (if any)

1) Credit Structure of the Program (Sem I, II, III, IV, V & VI)

**Under Graduate Certificate in Financial Markets
Credit Structure (Sem. I & II)**

R: _____ A										
Level	Semester	Major		Minor	OE	VSC, SEC (VSEC)	AEC, VEC, IKS	OJT, FP, CEP, CC, RP	Cum. Cr. / Sem.	Degree/ Cum. Cr.
		Mandatory	Electives							
4.5	I	6 (4+2)		-	2+2	Credit Rating: Principles and Practices (2)	AEC: 2, VEC: 2, IKS:2	CC :2	22	UG Certificate 44
		Introduction of Financial System (4)				OR Stock Market for Beginners (2)				
	Basics of Financial Services (2)									
R: _____ B										
	II			2	2+2	VSC:2, SEC:2 Negotiation Skills for Finance Professionals (2)	AEC: 2, VEC: 2	CC :2	22	
		Principles of Investment (4)				OR Personal Financial Planning (2)				
		Financial Market Environment (2)								
	Cum Cr.	12	-	2	8	4+4	4+4+2	4	44	

Exit option: Award of UG Certificate in Major with 40-44 credits and an additional 4 credits core NSQF course/ Internship OR Continue with Major and Minor

Under Graduate Diploma in Financial Markets

Credit Structure (Sem. III & IV)

R: _____ C										
Level	Semester	Major		Minor	OE	VSC, SEC (VSEC)	AEC, VEC, IKS	OJT, FP, CEP, CC, RP	Cum. Cr. / Sem.	Degree/ Cum. Cr.
		Mandatory	Electives							
5.0	III	8(2*4)		4	2	VSC:2, Day Trading Techniques & Practices (2)	AEC:2	FP: 2 CC:2 CC:2	22	UG Diploma 88
		Equity Markets (4)								
		Debt Markets (4)				OR Sector Analysis in Financial Markets (2)				
	R: _____ D									
	IV	8		4	2	SEC:2	AEC:2	CEP: 2 CC:2 CC:2	22	
		Commodity Markets (4)								
		Treasury Management (4)								
	Cum Cr.	28		10	12	6+6	8+4+2	8+4	88	
<p>Exit option; Award of UG Diploma in Major and Minor with 80-88 credits and an additional 4 credits core NSQF course/ Internship OR Continue with Major and Minor</p>										

B.Com. (Financial Markets)

Credit Structure (Sem. V & VI)

R: _____ E										
Level	Semester	Major		Minor	O E	VSC, SEC (VSEC)	AEC , VEC , IKS	OJT, FP, CEP, CC, RP	Cu m. Cr. / Sem.	Degree/ Cum. Cr.
		Mandatory	Electives							
5.5	V	10	4 Mutual Fund Management (4)	4		VSC: 2 Artificial Intelligence in Financial Markets (2) OR Financial Journalism (2)		FP/ CE P: 2	22	UG Degree 132
	R: _____ F									
	VI	10 Financial Derivatives (4) Risk Management (4) Venture Capital and Private Equity (2)	Security Analysis & Portfolio Management (4)	(4)				OJT :4	22	
	Cu m Cr.	48	8	18	12	8+6	8+4+ 2	8+6 +4	132	
Exit option: Award of UG Degree in Major with 132 credits OR Continue with Major and Minor										

[Abbreviation - OE – Open Electives, VSC – Vocation Skill Course, SEC – Skill Enhancement Course, (VSEC), AEC – Ability Enhancement Course, VEC – Value Education Course, IKS – Indian Knowledge System, OJT – on Job Training, FP – Field Project, CEP – Continuing Education Program, CC – Co-Curricular, RP – Research Project]

B.Com. in Financial Markets

SEMESTER - I

Major Mandatory Introduction of Financial System

PROGRAM	B.COM (FINANCIAL MARKETS)
SEMESTER	I
COURSE TITLE	Introduction of Financial System
VERTICAL/CATEGORY	MAJOR MANDATORY (CORE)
COURSE LEVEL	4.5
COURSE CREDIT	4
HOURS PER WEEK	4

COURSE OBJECTIVE

This course provides an overview of the financial system, comprehensive understanding of the key components of financial markets and the role they play in the economy and financial markets.

Modules at a Glance

UNIT NO	Modules	No. of Lectures
1	Overview of Financial System	15
2	Financial Markets	15
3	Financial Instruments	15
4	Financial Regulators	15
TOTAL HOURS		60

Sr.No	Modules/Units
1	Overview of Financial System
	Meaning – Components – Stages in the development of Indian Financial system – Role of Indian Financial System – Challenges of Indian Financial System – Structure of Indian Financial System: Financial Institutions, Financial Markets, Financial Instruments and Financial regulators.
2	Financial Markets
	Capital markets, Money Markets, Foreign Exchange Market, Commodity Markets, Derivative Markets, Meaning, classification and structure, sub-segments, Role played, participants.
3	Financial instruments
	Meaning and classification of financial instruments, (Multiple ways of classifying financial instruments), Types of financial instruments, Evaluation of financial instruments (risk return trade-off), Characteristics of financial instruments, New financial instruments
4	Financial Regulators
	Regulators of Financial System in India – The role of regulators – The RBI as the regulator of Indian Financial System – SEBI: Functions and powers – PFRDA: Structure, Functions and Powers – National Pension Scheme: Understanding and Benefits – IRDAI: Role and Functions – Banking and Insurance Ombudsman: Role and Functions.
Reference Books: <ul style="list-style-type: none"> ● Principles & Practices of Bank Management by Rao Subba, Khanna P K. ● Management Of Banking And Financial Services by Paul Justin, Suresh Padmalata. ● Financial Services by Dharmaraj E. ● Financial Services by Khan M.Y. ● Financial Services : Text , Cases And Strategies by Rao Mohan P. , Hyderabad R.L. ● Financial Services by Batra G.S. ,Dangwal R.C. ● Financial Services by Khan M.Y. , Jain P.K. 	

**Major Mandatory
Basics of Financial Services**

PROGRAM	B.COM (FINANCIAL MARKETS)
SEMESTER	I
COURSE TITLE	Basics of Financial Services
VERTICAL/CATEGORY	MAJOR MANDATORY
COURSE LEVEL	4.5
COURSE CREDIT	2
HOURS PER WEEK	2

COURSE OBJECTIVE

This course provides the learner with an understanding of financial services and their role in economic development

Modules at a Glance

UNIT NO	Modules	No. of Lectures
1	Financial Services and Capital Market Intermediaries	15
2	Fund and Fee based Financial Services	15
TOTAL HOURS		30

Sr. No	Modules/Units
1	Financial Services and Capital Market Intermediaries
	<p>Introduction: Concept- Objectives- Functions- Characteristics- Classification- Role- Challenges-Factors contributing to the growth-Innovations.</p> <p>Intermediaries in the Financial system: Merchant Bankers, Depositories, Brokers and Sub broker. - Meaning, Definition, Functions and Services provided by Intermediaries.</p>
2	Fund and Fee based Financial Service
	<p>Fund based services: Banking Services, Insurance, Hire purchase, Leasing, Venture capital, Mutual funds, Pension funds, Money Market funds.</p> <p>Fee Based Services: Discounting, Factoring, Forfeiting, Securitization and Advisory Services.</p>
<p>References:</p> <ul style="list-style-type: none"> ● M.Y.Khan: “Financial Services”, TATA McGraw Hill; ● Dr S Guruswamy, Essentials of financial services, Tata McGraw-Hill Publishing Co.Ltd., New Delhi. ● Merchant Banking, NISM, Taxmann. ● Bharti V Pathak, The Indian Financial system – Market, Institutions and Services, Pearson 	

Vocational Skill Course (VSC)
Credit Rating: Principles and Practices

PROGRAM	B.COM (FINANCIAL MARKETS)
SEMESTER	I
COURSE TITLE	Credit Rating: Principles and Practices
VERTICAL/CATEGORY	Vocational Skill Course
COURSE LEVEL	4.5
COURSE CREDIT	2
HOURS PER WEEK	2

COURSE OBJECTIVE

This vocational skills course focuses on hands-on learning through practical exercises, case studies, and simulated projects, enabling participants to apply their knowledge in real-world scenarios. The emphasis on industry trends and future developments ensures that participants are well-prepared for the evolving landscape of credit rating in the financial sector.

Modules at a Glance

UNIT NO	Modules	No. of Lectures
1	Introduction to Credit Rating	15
2	Methodologies, process and Investment Decisions	15
TOTAL HOURS		30

Sr.No	Modules/Units
1	Introduction to Credit Rating
	<p>Definition of credit rating, Historical evolution and importance in financial markets, Role of credit rating agencies</p> <p>Identifying challenges faced by credit rating agencies, Exploring emerging trends in credit rating methodologies, Evaluating the impact of technology on credit rating practices</p> <p>Assessing Financial health for credit rating</p>
2	Methodologies, process and Investment Decisions
	<p>Overview of different credit rating methodologies, Analyzing quantitative and qualitative factors in credit assessment, Case studies on credit rating methodologies</p> <p>Steps involved in credit rating assessment, Due diligence and data collection, Rating committee process and decision-making</p> <p>Understanding the influence of credit ratings on investment decisions, Impact of credit ratings on bond yields and pricing</p> <p>Case studies on the relationship between credit ratings and investment outcomes</p>
<p>Reference Books:</p> <ul style="list-style-type: none"> ● The Essentials of Risk Management"* by Michel Crouhy, Dan Galai, and Robert Mark. ● Financial Statement Analysis and Security Valuation by Stephen H. Penman. ● Corporate Credit Analysis by Blaise Ganguin and John Bilardello. ● Credit Risk Management: Basic Concepts by Tony Van Gestel, Bart Baesens, and Wouter Verbeke. ● Credit Rating Agencies: Self-regulation, Statutory Regulation, and Case Law Regulation by Christian Bartholomew and Mabouba Diagne. 	

**Vocational Skill Course (VSC)
Stock Market for Beginners**

PROGRAM	B.COM (FINANCIAL MARKETS)
SEMESTER	I
COURSE TITLE	Stock Market for Beginners
VERTICAL/CATEGORY	Vocational Skill Course
COURSE LEVEL	4.5
COURSE CREDIT	2
HOURS PER WEEK	2

COURSE OBJECTIVE

This Course will provide an insight towards stock market and its functions. It will help them to know about basics of Stock Markets.

Modules at a Glance

UNIT NO	Modules	No. of Lectures
1	Stock Market and Trading Mechanism	15
2	Understanding Price Fluctuations and Market Indices	15
TOTAL HOURS		30

Sr.No	Modules/Units
1	Stock Market and Trading Mechanism
	Primary and Secondary Market- Types of Securities traded, IPO and related concepts, how to apply for the same, Demat Account, Secondary Market V/s Primary Market, Market Capitalization and its categories, BSE and NSE, Procedure to place orders in secondary market. Online Trading, Types of Orders and Trading Mechanism.
2	Understanding Price Fluctuations and Market Indices
	Macroeconomic Factors, Corporate Actions like Dividend, earning, Bonus and their impact on prices, Investors sentiments and their impact. Index meaning, Types, BSE and NSE Indices, Dow Jones, NASDAQ, S&P 500

Reference Books:

- Financial Services, Dr.S Gurusamy, The MgrawHill companies, 2 edition (26 June 2009).
- Financial Markets and Financial services, Vasant Desai, Himalaya Publishing House, First Edition edition (2010).
- Financial Services, M.Y.Khan, Tata Mc-Graw Hill Publishing Company Ltd, Ninth edition (2017).
- Financial Markets and Services –E.Gordon and K.Natanrajan,Himalaya Publishing House, Tenth Edition edition (2016)

B.Com. in Financial Markets

SEMESTER - II

Syllabus

**Major Mandatory
Principles of Investment**

PROGRAM	B.COM (FINANCIAL MARKETS)
SEMESTER	II
COURSE TITLE	Principles of Investment
VERTICAL/CATEGORY	MAJOR MANDATORY
COURSE LEVEL	4.5
COURSE CREDIT	4
HOURS PER WEEK	4

COURSE OBJECTIVE

This course provides comprehensive understanding of investment principles, vehicles and practices.

Modules at a Glance

UNIT NO	Modules	No. of Lectures
1	Fundamentals of Investments	15
2	Time Value of Money	15
3	Investment Vehicles	15
4	Ethics and Regulations in Investments	15
TOTAL HOURS		60

Sr.No	Modules/Units
1	Fundamentals of Investments
	Definition and Types of Investments - Investment Objectives and Risk-Return Trade-offs - Financial Markets and Instruments
2	Time Value of Money
	Future value and present value concepts - Calculating compound interest and discounting cash flows - Applications in investment decision-making
3	Investment Vehicles
	Stocks and equity investments - Bonds and fixed-income securities - Mutual funds and Exchange-Traded Funds
4	Ethics and Regulations in Investments
	Code of ethics for investment professionals - Legal and regulatory considerations in investment practices - Ethical decision-making in investment management
<p>Reference Books:</p> <ul style="list-style-type: none"> ● Security Analysis - Authors: Benjamin Graham, David Dodd ● Investment Valuation: Tools and Techniques for Determining the Value of Any Asset - Author: Aswath Damodaran ● Donald E. Fisher and Ronald J. Jordan: Securities Analysis and Portfolio Management, Prentice Hall, New Delhi ● Prasanna Chandra, Investment Analysis and Portfolio Management, McGraw Hill Education India ● Machi Raju, H.R.: Working of Stock Exchanges in India, Wiley Eastern Ltd, New Delhi 	

**Major Mandatory
Financial Market Environment**

PROGRAM	B.COM (FINANCIAL MARKETS)
SEMESTER	II
COURSE TITLE	Financial Market Environment
VERTICAL/CATEGORY	MAJOR MANDATORY
COURSE LEVEL	4.5
COURSE CREDIT	2
HOURS PER WEEK	2

COURSE OBJECTIVE

This course provides a comprehensive overview of the financial market environment, covering foundational concepts, market structures, and macroeconomic influences,

Modules at a Glance

UNIT NO	Modules	No. of Lectures
1	Introduction to Financial Market environment	15
2	Market Forces and Macroeconomic Influences	15
TOTAL HOURS		30

Sr.No	Modules/Units
1	Introduction to Financial Market environment
	Definition and Scope of Financial market environment-Internal Vs. External factors- Market Structure and Trading Mechanisms - Stock Markets: Exchanges and Trading Systems - Bond Markets: Primary and Secondary Markets - Derivatives Markets: Futures and Options - Forex Markets: Currency Trading - Electronic Trading and High-Frequency Trading
2	Market Forces and Macroeconomic Influences
	Supply and Demand Dynamics in Financial Markets - Impact of Economic Indicators on Markets - Interest Rates and Their Effects - Global Economic Events and Market Reactions - Regulatory Changes and Market Adaptations
<p>References:</p> <ul style="list-style-type: none"> ● Indian Financial System - Authors: M. Y. Khan, P. K. Jain ● Financial Markets and Services - Author: Gordon Natarajan ● Investment Management: A Modern Approach- Author: R. K. Agarwal, S. P. Gupta ● Financial Markets and Institutions in India- Author: Preeti Singh ● Indian Financial Market: A Practical Approach- Author: Kevin (K. L. Dhingra) 	

**Vocational Skill Course (VSC)
Negotiation Skills for Finance Professionals**

PROGRAM	B.COM (FINANCIAL MARKETS)
SEMESTER	II
COURSE TITLE	Negotiation Skills for Finance Professionals
VERTICAL/CATEGORY	Vocational Skill Course
COURSE LEVEL	4.5
COURSE CREDIT	2
HOURS PER WEEK	2

COURSE OBJECTIVE

This course will develop practical negotiation skills tailored for the finance industry, fostering a comprehensive understanding of both theoretical concepts and their real world applications

Modules at a Glance

UNIT NO	Modules	No. of Lectures
1	Foundations of Negotiation	15
2	Negotiation Strategies and Ethical Considerations	15
TOTAL HOURS		30

Sr.No	Modules/Units
1	Foundations of Negotiation
	Understanding negotiation fundamentals - Identifying key elements in financial negotiations - Analyzing negotiation styles and approaches Effective Communication in Finance Negotiations Verbal and non-verbal communication skills - Active listening techniques - Building rapport and trust in financial discussions
2	Negotiation Strategies and Ethical Considerations
	Negotiation Strategies for Finance Professionals Creating value in financial negotiations - Handling difficult negotiations in the finance industry - Case studies and role-playing exercises Navigating legal frameworks in finance negotiations - Ethical considerations in financial decision-making - Compliance and negotiation practices
<p>Reference Books:</p> <ul style="list-style-type: none"> ● Financial Intelligence, Revised Edition: A Manager's Guide to Knowing What the Numbers Really Mean - Authors: Karen Berman, Joe Knight, John Case ● Negotiation Genius: How to Overcome Obstacles and Achieve Brilliant Results at the Bargaining Table and Beyond - Authors: Deepak Malhotra, Max H. Bazerman ● The Handbook of Negotiation and Culture - Editors: Michele J. Gelfand, Jeanne M. Brett ● The Art of Strategy: A Game Theorist's Guide to Success in Business and Life - Author: Avinash K. Dixit, Barry J. Nalebuff 	

**Vocational Skill Course (VSC)
Personal Financial Planning**

PROGRAM	B.COM (FINANCIAL MARKETS)
SEMESTER	II
COURSE TITLE	Personal Financial Planning
VERTICAL/CATEGORY	Vocational Skill Course
COURSE LEVEL	4.5
COURSE CREDIT	2
HOURS PER WEEK	2

COURSE OBJECTIVE

This course provides an understanding of personal financial planning process and its applications. Also, learners will apply cash management, budgeting, forecasting and monitor incomes and expenditures

Modules at a Glance

UNIT NO	Modules	No. of Lectures
1	Introduction to Personal Financial Planning	15
2	Personal Financial Planning Process	15
TOTAL HOURS		30

Sr.No	Modules/Units
1	Introduction to Personal Financial Planning
	Meaning and applications of Personal financial planning, Investment avenues for individuals, financial investment products- Cash inflows and outflows – Cash Management, Income and expenditure statement, Budgeting and forecasting, Monitoring budgets and provisions for savings, Personal Balance sheet and Net Worth.
2	Personal Financial Planning Process
	Establish and Define the Relationship with the Client, Collect Client’s Information, analyze client’s financial status, Risk Profile and Determine Financial Goals, Develop Financial Planning.

Reference Books:

- Personal finance by Jack R Kapoor The McGraw Hill
- Financial advising by MACMILLan IIBF
- Personal financial planning The ICFAI university

Letter Grades and Grade Points:

Semester GPA/ Programme CGPA Semester/ Programme	% of Marks	Alpha-Sign/ Letter Grade Result	Grading Point
9.00 - 10.00	90.0 - 100	O (Outstanding)	10
8.00 - < 9.00	80.0 - < 90.0	A+ (Excellent)	9
7.00 - < 8.00	70.0 - < 80.0	A (Very Good)	8
6.00 - < 7.00	60.0 - < 70.0	B+ (Good)	7
5.50 - < 6.00	55.0 - < 60.0	B (Above Average)	6
5.00 - < 5.50	50.0 - < 55.0	C (Average)	5
4.00 - < 5.00	40.0 - < 50.0	P (Pass)	4
Below 4.00	Below 40.0	F (Fail)	0
Ab (Absent)	-	Ab (Absent)	0

Justification for B.Com. (Financial Market)

1.	Necessity for starting the course:	Since many students have an early interest in finance, they might select this field of study and have a rewarding career. Accounting, financial markets, financial instruments, and financial management are all required for the Bachelor of Commerce in Financial Markets degree. Financial Markets gives a clear understanding of the financial instruments and responsibilities. This Programme is designed for participants who want complete knowledge of the financial market and stock market. Financial markets programme provides a comprehensive overview, systematic evaluation of bonds, stock, and money.
2.	Whether the UGC has recommended the course:	YES
3.	Whether all the courses have commenced from the academic year 2023-24	This Programme will commence from Academic year 2024-25
4.	The courses started by the University are self-financed, whether adequate number of eligible permanent faculties are available?:	Self - Finance
5.	To give details regarding the duration of the Course and is it possible to compress the course?:	<p>A- U.G. Certificate in Financial Markets 2024-25</p> <p>B- U.G. Diploma in Financial Markets 2025-26</p> <p>C- B.Com. in Financial Markets 2026-27</p> <p>D- B.Com. (Honors)in Financial Markets 2027-28</p> <p>E- B.Com.(Honors with Research) in Financial Markets 2028-29</p>
6.	The intake capacity of each course and no. of admissions given in the current academic year:	Intake Capacity : 60

7.	Opportunities of Employability / Employment available after undertaking these courses:	After completing the BFM various career options are available, including becoming an auditor, accountant, export or import manager, tax consultant, stockbroker, or financial risk manager.
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**Sign of the
Offg. Associate Dean
Dr. Ravikant Balkrishna
Sangurde
Faculty of Commerce**

**Sign of the
Offg. Associate Dean
Prin. Kishori Bhagat
Faculty of
Management**

**Sign of the
Offg. Dean
Prof. Kavita Laghate
Faculty of Commerce
& Management**